

MANTL

GUIDE

Maximizing in branch adoption

Learn how banks and credit unions can increase account opening speed, improve data accuracy, and foster enthusiastic branch team adoption with the MANTL in-branch solution.



Promoting adoption and tracking performance

Clear adoption goals and verifiable success criteria are what will help banks and credit unions maximize MANTL's in-branch solution. Tracking development depends on key performance metrics (KPIs) including quicker account opening times, better data accuracy, and employee acceptance rates. While compliance and security remain first concerns, customer comments and satisfaction ratings indicate how effectively the new procedure is satisfying needs. Tracking these indicators helps financial organizations to adjust their strategy and guarantee long-term success.

Veritex Community Bank increased in-branch account opening volume 77% year-over-year without adding additional headcount

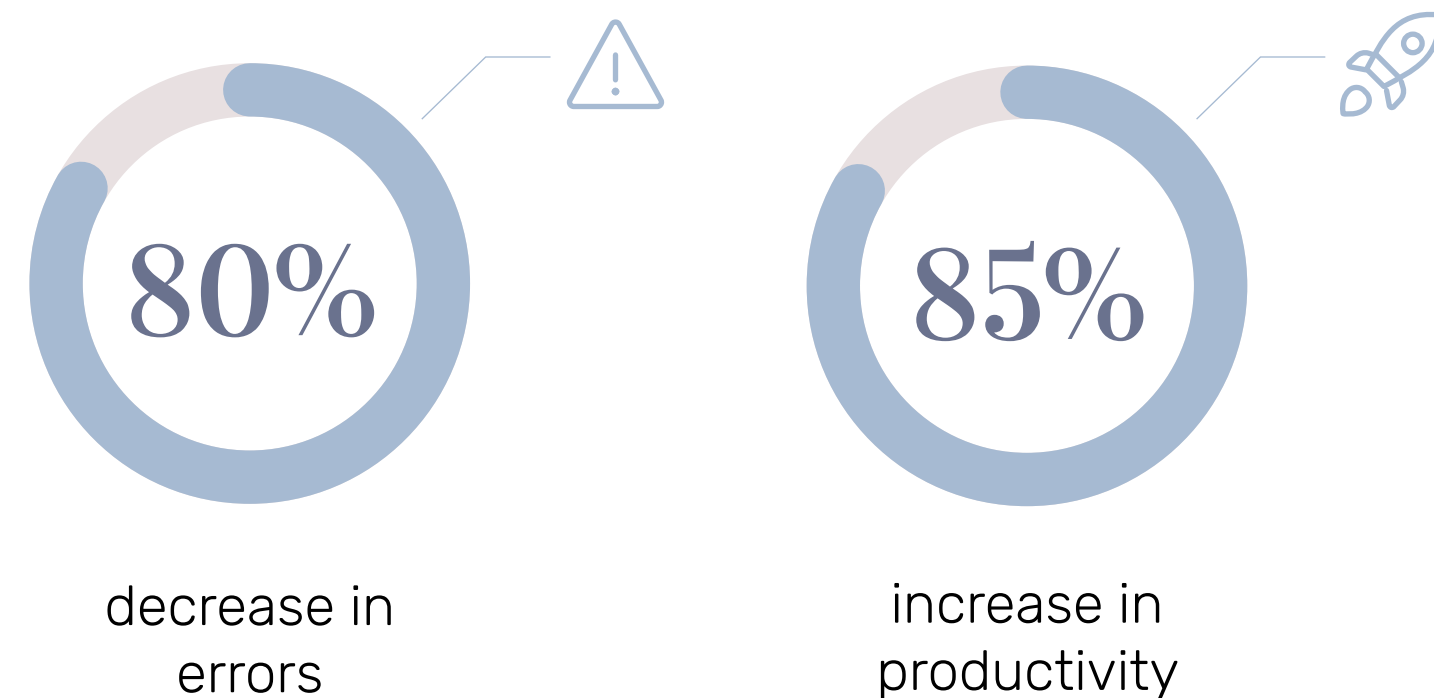


77%

Increase in branch account opening

[DOWNLOAD THE CASE STUDY](#)

E-signatures make document management far more effective by streamlining the signing process



Creating enthusiasm with branch teams

Effective acceptance of new technology depends on motivating and involving branch teams. MANTL emphasizes process enhancements such as using KYC integration to eliminate duplicate data entering. Showcasing early adopters—branch bankers who accept and promote MANTL—we generate momentum and inspire broad use. Encouragement of fun use facts during pilot launches generates excitement. Tracking and honoring the fastest account opening time for a given week, for instance, promotes involvement and acceptance.

Smart and dynamic for a more perfect experience

Paper forms are a pain, prone to mistakes, duplicate fields, and annoying delays. MANTL overcomes these obstacles with clever, dynamic workflows that change in real time in response to consumer comments. Less mistakes, faster completion, and just the required fields showing up when needed. Every document stays compliant and safely kept, hence storage problems or lost documentation are not something to worry about. That delivers to staff as well as consumers, a more seamless, understandable interface.

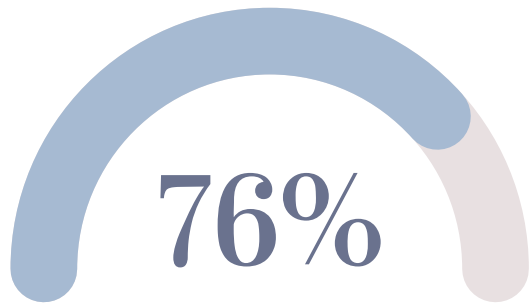
Automated ID verification for accelerated onboarding with fraud-proof protection

Verifying a customer’s identification manually is costly and prone to errors, leading to unnecessary holdups and frustration. By using real-time validation and cross-checks with authoritative databases, MANTL’s automated KYC solution lowers the risk of fraud, streamlines approvals, and reduces staff from tedious checks. Bank personnel can focus on providing outstanding customer service rather than getting caught in paperwork by simplifying this process.

Instant authentication digital signature cards

Traditional signature cards must be manually filed, retrieval is sluggish and fraud protection is challenging. Digitizing signature cards and inserting them straight into client profiles allows MANTL to address problems smarter. Authentication is quick and easy for next transactions, fraud risks decrease, and branches save themselves from handling large volumes of paper documentation. Managing consumer IDs is faster, safer, and more effective this way.

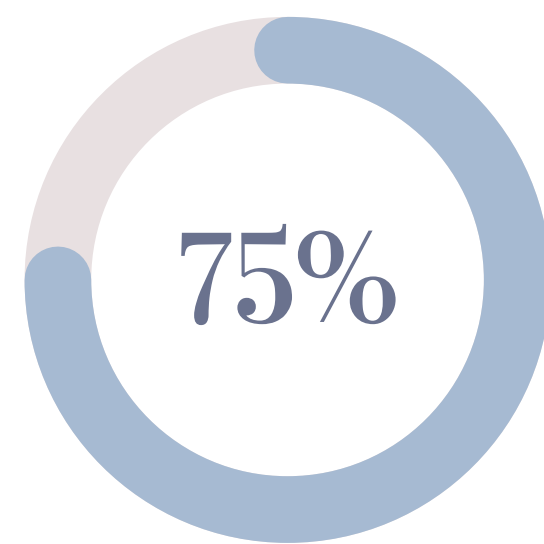
By using e-signature...



of agreements are completed in less than a day



are completed in under 15 minutes



Reduction in manual filling time with automated document management systems

Perfect, safe signing with Topaz Integration

Opening an account the traditional way frequently means stacks of documentation, signature scanning, and document storage—slowing things down and generating compliance problems. MANTL transforms that by directly connecting with Topaz e-signature technology, therefore removing the requirement for physical signatures. Digital signatures by customers in seconds help to expedite processing times while maintaining compliance and security. Branch employees can concentrate on what truly counts—helping consumers—as less paperwork to handle calls for attention.

Automatically map DMS integration-based documents to storage

Manually managing documentation takes time and is prone to user mistakes including incorrect folder archiving of documents. Through automated document indexing and storage, MANTL's Document Management System (DMS) integration reduces these hazards. MANTL safeguards compliance without further manual effort and lessens the operational load of archiving by immediately mapping documents to the appropriate storage sites. Branch teams as well as back-office operations gain from a more simplified, effective document process this produces.

About MANTL

MANTL is a financial technology firm offering the industry's first Relationship Banking Platform. MANTL's unified account origination technology empowers banks and credit unions to seamlessly open loan and deposit accounts on any banking channel in real time. MANTL Deposit Origination is among the fastest and most performant solutions on the market; consumers can open a new deposit account in under three minutes, businesses can open a new deposit account in under 10 minutes, and MANTL customers raise billions in core deposits each month. MANTL Loan Origination simplifies each step in the loan process, automating up to 100% of loan application decisions to ensure a smooth, high-quality experience from personal loans to business financing. Founded in 2016, MANTL is a privately held company headquartered in New Jersey with the backing of prominent venture capital investors. For more information, visit mantl.com or follow MANTL on [LinkedIn](#).

